

# Preferred citation style for this presentation

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# Introducing developer agents

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# Why focusing on building stock?

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- People live in built environment
- Chance for sustainable development
  - Land consumption
  - Energy issues
    - Efficient buildings
    - Efficient distribution
- Redevelopment

# Why focusing on real estate developers?

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- Acting entities / Driving forces
- Reacting on
  - regulations
  - Interventions
  - Public authority as market player
- New opportunities for policy testing
- Supply side weakest point of modelling frameworks (Hunt 2005, 358)

# What is a developer?

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## Development process

## Actors

## Output

- Land
- Parcel (Regulations) Spatial planner (Developer) Parcel, lot
- Infrastructure **Real estate developer** (builder) Infrastructure
  - Maintenance
  - Streets
  - Buildings

# Heterogeneity of real estate developers

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## Differing aspects:

- Purpose
  - Commercial, public authority
- Size
  - Management strategy

## Market supply structure

- Composition of different developers
- Different reaction and interaction dynamics

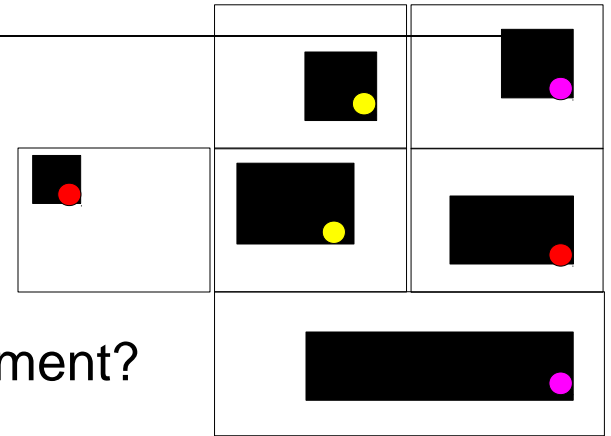
# Research questions

What is the market structure?

Is the consolidation going to foster redevelopment?

Can the prisoners dilemma be overcome by enough public investment?

→ Introduce developer agents



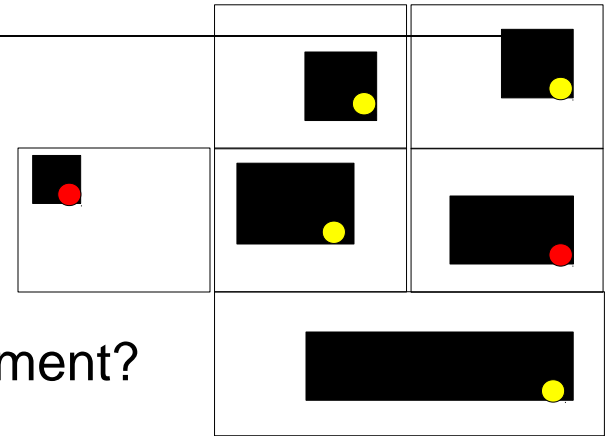
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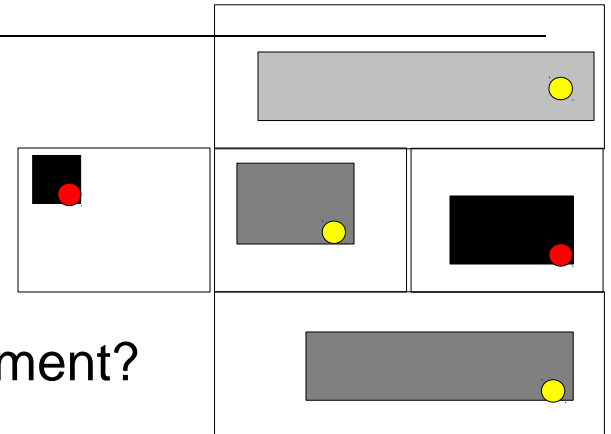
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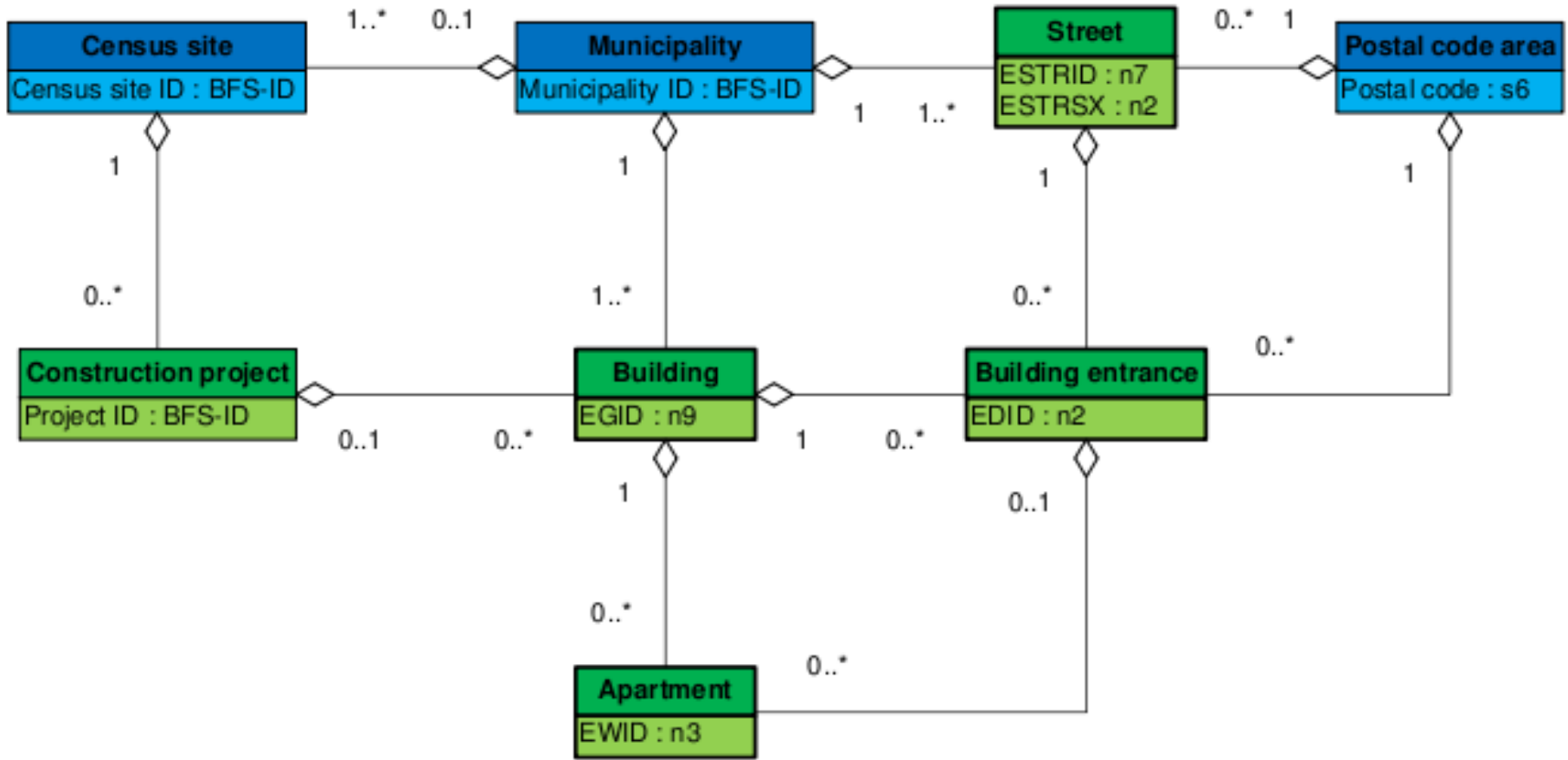
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# Data



# Data

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## National survey BAU

### Entity *construction project*

- Private and public investors
- Requirement of permit
- Attributes:
  - Identifier
  - Parcel identifier
  - Community

# Why micro-simulation?

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- City as complex system (Batty, 2007)
  - Emergence
  - Non-ergodicity
  - Phase transition
  - Universality
- Path dependence
- Constructive research tool

# Reasons to use micro-simulation

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- Based on behavioural theories
- Quantitative results
- Aggregation on desired levels
- Various modelling approaches can be combined
- Increased computational power

# Reasons to choose UrbanSim

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- Explicit representation of real estate market
- Parcel level
- Composite structure (Integration with MATSim)
- Open source
- Dynamic equilibrium
- Experience
- Support

# Work packages

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Description of real estate developers

Develop a behavioural model of portfolio optimisation

Implementation of parcel level UrbanSim

Implementation of prototype UrbanSim model with real estate developer agents

# Tasks – Description of Real Estate Developers

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Identify real estate developers

Describe market conditions and trends

Acquire data on real estate developments

Analyse developments



# Tasks – Develop a Behavioural Model of Portfolio...

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Literature review

Sample of in depth personal interviews

Conceptual model of portfolio optimisation

# Tasks – Implementation of parcel level UrbanSim

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Perform first simulations

Obtain and prepare parcel level data

Migration to parcel level implementation

Initial validation

# Tasks – Implementation of Prototype UrbanSim

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Estimate submodels

Integrate real estate developer agents

Synthesise developer population

Test and refine the implementation

Perform simulations with real estate developer agents

Analyse and validate model results

# Challenges

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Data collection

Long time span of processes

Validation

# Significance

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## Scientific community:

- Developers with different strategies
- Improve understanding of land use and transport interaction

## Non-scientific (real estate) community:

- Decisions support system
- Risk assessment tool

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Thanks for listening!